

Press Release

Schneider Electric signs energy management contract for ten Big C supermarkets in Vietnam

Rueil-Malmaison (France), July 22, 2010 – Schneider Electric partners Big C, the leader in retail distribution in Vietnam, to improve management of energy consumption, operations and comfort in ten of its supermarkets throughout Vietnam.

Schneider Electric will design and implement an improved energy management system, allowing Big C to access and tackle energy data from its ten stores at its Vietnam head office in real time. The project includes power measurement equipment and three years of technical maintenance and services. The system allows Big C to monitor the energy costs of each of its supermarkets and guarantees compatibility across processes and applications with EcoStruxure, Schneider Electric's comprehensive architecture for integrated energy management solutions. Big C will consequently initiate considerable improvement in behaviour of users and employees in energy efficiency.

"We are confident that our comprehensive solution will allow Big C to improve its energy management while benefiting from reliable and effective after-sales service, said Stuart Thorogood, Zone Director, South East Asia, Schneider Electric. "This project is expected to be the first step of the energy efficiency partnership with Big C, and is a good example of Schneider Electric's ability to capture the growing market opportunities in Vietnam and the region."

Schneider Electric's solution will reduce the capital expenditure by 5% and lower the operating costs. When the installation is complete in August 2011, Big C will save 40% on its lighting consumption implying a payback time of 13 months as compared to their total energy efficiency investment cost.

About Schneider Electric

As a global specialist in energy management with operations in more than 100 countries, Schneider Electric offers integrated solutions across multiple market segments, including leadership positions in energy and infrastructure, industrial processes, building automation, and data centres/networks, as well as a broad presence in residential applications. Focused on making energy safe, reliable, and efficient, the company's 100,000 plus employees achieved sales of more than 15.8 billion euros in 2009, through an active commitment to help individuals and organisations "Make the most of their energy".

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